



Company Profile



Introduction

- ❑ Landbanc Property Sdn Bhd offers a complete portfolio of real estate services including sales and leasing of residential and commercial property, investments sales and acquisitions, project sales and marketing, property consultancy and mortgages services.
 - ❑ We conduct research studies and valuations surveys (with partners) upon request. We also advise individuals and corporates on growth strategies and real estate investment opportunities locally and abroad and new markets
 - ❑ Landbanc has a professional and committed team of sales and leasing property advisors all of which are resisted and certified by The Board of Valuers, Appraisers and Estate Agents (BOVEA) of Malaysia.
 - ❑ We are a boutique Agency with the ultimate goal of empowering our Negotiators with the latest technology and internet platform to drive the business and turn them into technopreneur.
 - ❑ We covers all the major localities in the Klang Valley.
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Our Mission

- To provide superior full-service real estate brokerage with in-depth market knowledge and ethical practices.



Our Vision

- Be recognized as the leading agency in property services as well as a
- Reliable source of market information and advice

Values

- Building long-term relationships with clients
- Staying as loyal to our employee as they are to us
- Constant growth and development
- Always delivering results
- Service that does not end at the transaction

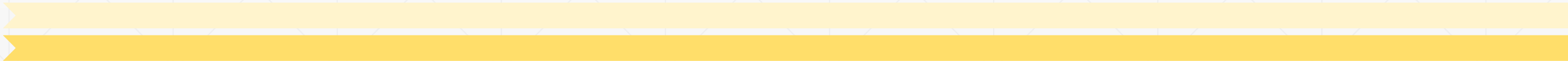


Services

Landbanc's negotiator are versatile, results-oriented, real estate sales professional with extensive experience in corporate real estate, including industrial, multi-family, and retail property asset and portfolio management.

They demonstrated customer service excellence, business acumen, and strategic planning ability. Possess a collaborative approach in leadership with the aptitude to foster a team-oriented environment while imparting knowledge to others on how to increase productivity.

Also utilize diverse property sales tactics, including qualification, persuasion, strategy, proposal, and closing. Armed with solid communication and interpersonal skills to establish and maintain rapport with clients and staff. Core competencies include:





Project Sales Teams

Another sales team are focused on project sales for developers. Our negotiators with many years of experience are able to tap into their vast network of investors to drive traffic to new development.

We are working with leading developers by giving them a platform to advertise their projects and all negotiators from across the width and breath of the country can market for them. The marketing process is made easier by having all the marketing resources available on line developer's market place website.

Show sample of developer's marketplace sites.....

Project Sales Teams

- Icon Mont Kiara
- Soho Subang
- M Suite Ampang
- The Sand
- Empire Damansara
- Publika
- Damansara Idaman, PJ
- Residence 33, Kota Kemuning
- Seringin Residences ,
- Kuchai Lama



Project Sales Teams

- UOA Bangsar South (South view)
- UOA Glenmarie (Kencana Square)
- KL Gateway Bnagsar South
- BRDB Troika KLCC
- Novum
- Expressionz
- OCR Property
- I-City



Consultancy

- Landbanc's real estate consultants can help you turn critical and complex real estate issues into opportunities for growth. From business owners and investors to lenders and corporate groups, we offer you the experience, know-how, and the strategic planning that helps lead to better decisions. Our range of services includes: Due diligence, market studies, portfolio services, lease advisory, and more. Virtually everything you need to enhance the value of your business, you will find in Landbanc.
 - To help our clients achieve successful outcomes and enhance the value of their business, we leverage emerging technology and analytics to produce deeper, transformative insights in areas such as valuation (with partners), due diligence, and portfolio optimization. Our Real Estate Consulting practice helps companies turn critical and complex real estate issues into opportunities for growth, resilience, and long-term advantage.
 - With a deep understanding of the interplay between asset valuation, capital markets, and today's changing real estate marketplace issues, we offer clients innovative ideas about how to enhance their results and get ahead of key issues.
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- Our clients trust us—and our in-depth experience—to provide them with deep, forward-looking insights that can help them strategically plan and make decisions with confidence. Clients include:
 - Business owners
 - Investors
 - Lenders
 - Operators
 - Intermediaries
 - Corporate real estate groups across a multitude of industries
 - We provide services for fee and leasehold interests and complex property analysis and valuation. In addition, we provide transaction advisory services, asset and portfolio positioning and repositioning, portfolio strategy, and real estate financial analytics and modeling, as well as other services.
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Contact Us

Landbanc Property Sdn Bhd E (1) 1585

Unit 3A, Level 18, Tower A,

Vertical Business Suite,

Avenue 3, Bangsar South,

8, Jalan Kerinchi, 59200, Kuala Lumpur



Tel

: 03-7661 0911



Fax

: 03-7661 0910



Email

: admin@landbanc.com.my



Richard Woon

: +6019-661 8866